

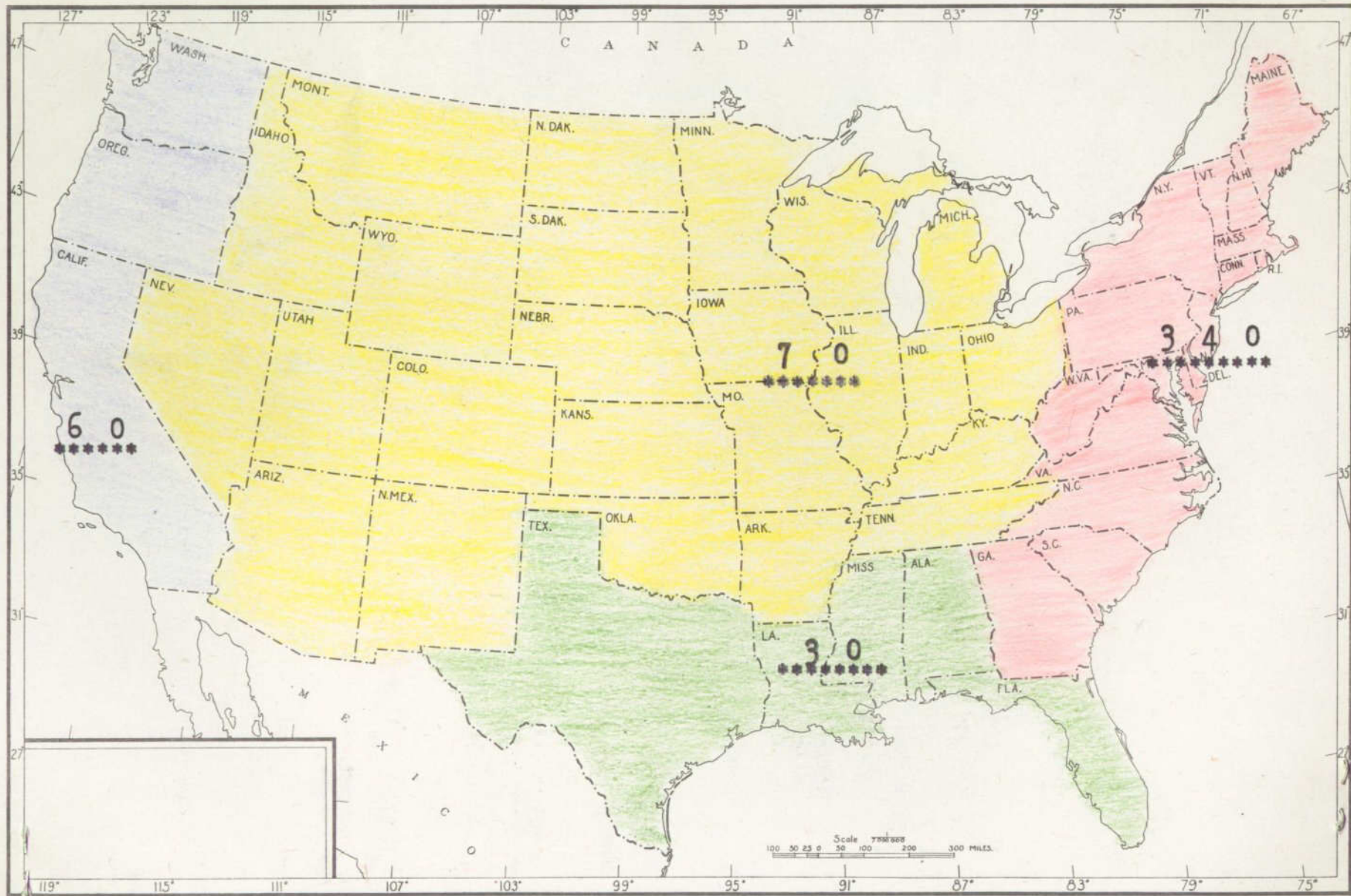
SEP. 1944

FOR: DR. MAFFRY

500 "FOREIGN TRADE" ORGANIZATIONS

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# HEADQUARTERS OFFICES OF THE 500 "FOREIGN TRADE" ORGANIZATIONS





Extracts from:

" 500 "FOREIGN TRADE" ORGANIZATIONS "

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Roughly:

- 200 National Trade Associations having a foreign trade committee
- 100 Local Chambers of Commerce " "
- 50 " Foreign Trade Clubs
- 50 National Organizations of consumers, labor, professional people, farmers, etc. -- key groups in any broad public relations program
- 50 Foreign Chambers of Commerce, Etc.

Note: The 500 organizations are listed by geographical areas: see MAP, next page.

To: August Maffry, Chief, International Economics and Statistics Unit

From: Jay Judkins, Chief, Trade Association Unit

Most of the data herein contained on national groups are summarized from our "Trade and Professional Association of the United States" (320 pages, 1942; covered 3,000 organizations) and from a booklet to be issued this Fall by the Bureau of Foreign and Domestic Commerce which may bear the title given at top of page.

Data on local groups are from our 1944 directory covering almost 14,000 organizations in almost 4,000 cities. Not including some 10,000 local luncheon clubs of businessmen of the Rotary-Lions-Kiwanis type, our various directories cover the nation's

- 2,000 "national" Trade Associations (national-interstate)
- 10,000 "local" " " (state-local)
- 4,000 local Chambers of Commerce
- 1,000 national Professional, etc. Associations

Naturally, all of these more than 25,000 cooperative, non-profit organizations have an interest in foreign trade. To such groups belong most of the nation's more than 3,000,000 business firms -- each of which is at least somewhat effected by foreign trade. Only about 500 organizations, however, have a much greater than average interest, and are therefore included in this directory.



These 500 groups are located in 122 cities. In using this directory it must be born in mind that very few of the 500 associations have a direct interest in foreign trade as a whole. For example,

- (1) Each of the 50 "Webb Export Act Associations", (American Box Shook Export Assn., U. S. Alkali Export Assn., etc.) is primarily interested in its single field.
- (2) Most of the 100 local chambers of commerce which have foreign trade departments, center their interest ~~in the~~ in the very few products of the particular city which are exported.

You have asked for a reasonably long list, but should you later desire a shorter one I would be glad to mark those of the 500 which are especially suited to any particular cooperative programs you have in mind. Generally speaking, the only ones of the 500 which have an interest in all foreign trade problems are those of the "Foreign Trade Clubs" located in our larger oceanic and island port cities and such national groups (all are in New York City except the Chamber of Commerce, whose office is in Washington, D.C.) as -

- National Foreign Trade Council
- National Council of American Importers (very small staff)
- Chamber of Commerce of the U. S. (in the same office is the American Section of the International Chamber of Commerce)
- National Association of Manufacturers
- National Assn. of Credit Men (Foreign Credit Interchange Bureau)
- Propellor Clubs of the U. S.
- Council on Foreign Relations
- Foreign Policy Assn.
- Etc. - - - Data on membership, staff, year formed, etc., for each national group, are given in our 1942 Directory.

Approximately 17,000 firms are on the Commerce Department's list of exporters and importers in the United States. As is pointed out in the Bureau's just-issued "Guides For the New and Prospective Foreign Trader", foreign trade clubs are composed largely of established foreign trades and -

"Many of these are clubs which hold weekly or monthly meetings, where day-to-day problems and developments are discussed. Some of these organizations conduct forums, lecture courses, and foreign trade "clinics" which are valuable to both new and experienced members. . . . Many are consulted by the policy boards of Government agencies with respect to controls, regulations, and procedures."

The 500 organizations in this list are grouped into the 4 geographical areas shown on the map:

340	in the	16	ATLANTIC COAST States	(200 are in N.Y.C.)
70	"	24	CENTRAL	"
60	"	3	PACIFIC COAST	"
30	"	5	GULF COAST	"
<u>500</u>		<u>48</u>		



Current activities of the more active foreign trade organizations are summarized in most of such magazines as -

"Foreign Commerce Weekly" - U. S. Dept. of Commerce, Wash. D.C.  
"Export Trade and Shipper" - 20 Vesey St., N.Y.C.  
"American Import & Export Bulletin" - 8 Bridge St., N.Y.C.  
"American Exporter" - 386 Fourth Ave., N.Y.C.  
"Commercial America" - 34th & Spruce Sts., Philadelphia  
and the various foreign language trade journals of such other publishers as -

Business Publishers International Corp. - 330 W. 42nd St., N.Y.C.  
American Foreign Credit Underwriters Corp. - 170 Broadway, N.Y.C.  
Canterbury Press - 360 N. Michigan Ave., Chicago  
J. E. Sitterly & Sons - 440 Fourth Ave., N.Y.C.  
Penton Publishing Co. - Penton Bldg., Cleveland, Ohio  
Gardner Publishing Co. - 431 Main St., Cincinnati, Ohio

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EXPLANATORY NOTES AS TO FOLLOWING PAGES

Geographical arrangement

With the exception of New York (see top of next page), all States (and cities within States) are listed alphabetically -- within each of the four areas.

Year Founded

Is given for practically all of the national groups (in brackets)

Local Chambers of Commerce

The first name listed is the Secretary (the name in brackets is the staff member in charge of the Foreign Trade Department).

Export Trade Act Associations

These approximately 50 groups, organized under the Webb-Pomerene Act of 1918, are labeled "Webb." In several cases they bear the name corporation (see first name on following page: Durex Abrasives Corporation) -- such groups, however, are non-profit, cooperative organizations and are therefore usually called Associations.

Commodity Names First

This has been done in most cases; will be done in all cases in the final draft. Example (see next page) -- ADVERTISERS, ASSN. OF NATIONAL.

C.J.J.



- For States covered in each area, see map -

THE 200 ORGANIZATIONS  
IN NEW YORK CITY

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(The 140 other groups in the "Atlantic Coast States" follow, under State and city headings.)

Since this city is the nation's outstanding center of foreign trade activities, there are many organizations which are nationally-famous centers as to broad business problems of an international trade nature -- a few examples are:

Chamber of Commerce of the State of New York  
Commerce and Industry Assn. of New York City  
Credit Men, National Assn. of (esp. its Foreign  
Credit Interchange Bureau)  
Export Advertising Association  
Export Managers Club  
Foreign Commerce Club  
Foreign Policy Association  
Foreign Relations, Council of  
Foreign Trade Council, National  
Importers, National Council of  
International Business Conference (the first conference  
will be held in November 1944: sponsored by the  
National Assn. of Manufacturers, National Foreign  
Trade Council (both in New York City) -- also the  
Chamber of Commerce of the U. S., and the American  
Section, International Chamber of Commerce (both in  
the same office in Washington, D. C.).  
Manufacturers, National Assn. of

-- also many "Foreign Chambers of Commerce" (usually  
composed of both American and foreign firms: example,  
American Brazilian Association).

-- and international peace, etc., groups; only the  
larger ones have been included (example: League of  
Nations Assn.).



16 "ATLANTIC COAST" STATES  
(see explanatory notes - page 3)

New York City is listed first (with its 200 organizations having a special interest in foreign trade); ~~these follow~~ the other cities in New York State. follow on page 14.

With this one exception, all States are listed alphabetically within each of the four geographical areas.

NEW YORK CITY

- ABRASIVES CORP., DUREX (1929) H.C. Campfield, Secy., 63 Wall St. (Webb)  
ADVERTISERS, ASSN. OF NATIONAL (1910) P.B. West, Pres., 285 Madison Ave.
- ADVERTISING FEDERATION OF AMERICA (1905) (agencies, advertisers, etc.)  
Earle Pearson, Gen. Mgr., 330 W. 42nd St.
- ADVERTISING AGENCIES, AMERICAN ASSN. OF (1917) F.R. Gamble, Secy., 420 Lexington Ave.
- ALKALI EXPORT ASSN., UNITED STATES (1919) 11 Broadway, E. V. Finch, Pres. (Webb)  
AMERICAN ASIATIC ASSN. (1898) John B. Chevalier, Secy., 1 Manover Square
- ANTHRACITE INSTITUTE (1917) F.W. Earnest, Exec. Dir., 101 Park Ave.  
ARBITRATION ASSOCIATION, AMERICAN (1926) Frances Keller, Exec. Vice-Pres.  
9 Rockefeller Plaza
- ARGENTINE-AMERICAN CHAMBER OF COMMERCE (1919) Wade H. Everhart, Secy., 111 Fulton St.
- AUTOMOTIVE CLUB, OVERSEAS (1923) George E. Quisenberry, Secy., 330 W. 42nd St.
- BANKERS ASSN., AMERICAN (1875) Harold Stonier, Exec. Mgr., 22 E. 40th St.
- BEAD AND STONE IMPORTERS ASSN. (1938) Ben Blank, Secy., 171 Madison Ave.
- BELGIAN CHAMBER OF COMMERCE, Antoine J. Leenaards, Secy.-Gen., 50 Rockefeller Plaza
- BOARD OF UNDERWRITERS OF NEW YORK (1820) Ernest G. Driver, Secy., 99 John St.
- BOOK PAPER MANUFACTURERS ASSN. (1933) C.L. Barmum Secy., 122 E. 42nd St.
- BONDHOLDERS PROTECTIVE COUNCIL, FOREIGN (1933) A.H. Wylie, Secy., 90 Broadway  
405 Lexington Ave.
- BOOT AND SHOE MANUFACTURERS ASSN., NATIONAL (1905) W.W. Stephenson, Exec. V. Pres.  
BRAZILIAN ASSN., AMERICAN (1927) James H. Roth, Exec. Secy., 10 Rockefeller Plaza
- BRAZILIAN GOVERNMENT TRADE BUREAU, 551 Fifth Ave., Egidio Da Camara, Secy.
- BRITISH EMPIRE CHAMBER OF COMMERCE (1921) J.P. Gibbon, Secy., 587 Fifth Ave.
- BURLAP BAG DEALERS ASSN., NATIONAL (1918) John D. Wilson, Exec. Secy.  
517 Washington St.
- BURLAP AND JUTE ASSN. (1926) R. S. Carraway, Secy., 133 W. 21st St.
- BUSINESS PAPERS, INC., ASSOCIATED (publishers of trade journals)  
S.A. Knisely, Exec. V. Pres., 205 E. 42nd St. (1906)
- BUSINESS AND PROFESSIONAL WOMENS CLUBS, NATIONAL FEDN. OF (1919) Louise F. Eache, Secy.  
1819 Broadway







NEW YORK CITY - continued

CREDIT UNDERWRITERS, AMERICAN FOREIGN, Stanley M. Hollis, Exec. V. Pres. 84 William St.  
CUBAN CHAMBER OF COMMERCE (1923) Mameel Rendueles, Secy. 67 Wall St.

CUSTOMS BROKERS ASSN., NEW YORK (1890) 8-10 Bridge St., Samuel Ketler, Secy.  
DISTILLERS ASSN., NEW YORK, IMPORTERS AND, (1939) Frederick E. Phillips, Secy.  
6 E. 45th St.,

DOMINICAN CHAMBER OF COMMERCE (1933) Luis Romannell, Actg. Secy. 30 Rockefeller Plaza  
DRY GOODS ASSN., NATIONAL RETAIL (dept. stores, specialty shcps, etc.) (1911)  
Lew Hahn, Gen. Mgr. 101 W. 31st St.

ECONOMIC RESEARCH, NATIONAL BUREAU OF (1920) W.J. Carson, Exec. Dir. 1819 Broadway  
ECUADORIAN-AMERICAN CHAMBER OF COMMERCE, Rafael V. Lasso, Secy. 2 Broadway

EGG PRODUCTS ASSN. OF AMERICA (1929) ~~A.H. Watson, Secy. 90 Wall St.~~  
JAMES TASLEY, Secy. 342 Madison Ave.

ELECTRICAL APPARATUS EXPORT ASSN. (1931) Merritt G. Barrell, Mgr. 70 Pine St. (WEBB)

Electrical Export Corp. (1940) C.W. Pomeroy, Secy. 122 E. 51st St. (WEBB)

ELECTRICAL WHOLESALERS ASSN., NATIONAL (1908) Charles G. Pyle, Mng. Dir. 500 Fifth Ave.

ENGINEERS, AMERICAN SOCIETY OF CIVIL (1852) G.T. Seabury, Secy. 33 W. 39th St.  
ENGINEERS, AMERICAN SOCIETY OF MECHANICAL (1880) C.E. Davies, Secy. 29 W. 39th St.

ESSENTIAL OIL ASSN. OF THE U.S. (1927) Ray C. Schlotterer, Mng. Dir., 220 Fifth Ave.,  
EXPORT ADVERTISING ASSN. (1938) Walter R. Bickford, Secy. 20 Vesey St.

EXPORT MANAGERS CLUB OF NEW YORK, 2 Lafayette St. Helen J. Devlin, Secy  
FAR EAST MERCHANTS ASSN. (---) C.M. Wang, Exec. V. Pres. 309 Fifth Ave.,

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FELT AND STRAW GOODS IMPORTERS, AMERICAN ASSN. OF (1928)  
Louis M. Cohn, Exec. Secy. 15 W. 37th St.

FINANCE, INSTITUTE OF INTERNATIONAL (formed by Investment Bankers Assn., Etc.) (1926)  
J.T. Madden, Dir. 90 Trinity Place

FLINTS EXPORT AGENCY (1940) Alexander Harris, V.P. 50 Broad St., (WEBB)

FOOD DISTRIBUTORS, ASSN. OF (1906) T.R. Schoonmaker, Secy. 100 Hudson St.,

FOOD PRODUCTS, ASSOCIATED IMPORTERS OF (1909) De Witt G. Reed, Secy. 105 Hudson St.  
FOREIGN COMMERCE CLUB OF NEW YORK, 76 Beaver St., F.J. Reddy, Secy.

FOREIGN EXCHANGE BROKERS ASSN. OF NEW YORK CITY, Oscar Peterson, Pres., 57 William St.  
FOREIGN CREDIT INTERCHANGE BUREAU OF THE NATIONAL ASSN. OF CREDIT MEN, 1 Park Ave.

Philip J. Gray, Mgr.

FOREIGN POLICY ASSN. (foreign relations research) (1919) Dorothy F. Leet, Secy.  
22 E. 38th St.

FOREIGN RELATIONS, COUNCIL ON, W.H. Mallory, Exec. Dir. 45 E. 65th St.

FOREIGN TRADE CLUB OF NEW YORK UNIVERSITY, 236 Wooster St., Paul V. Horn, Secy.  
FOREIGN TRADE COUNCIL, NATIONAL (1914) E.P. Thomas, Pres. 26 Beaver St.

FRANCE, CHAMBER OF COMMERCE OF (1896) Firmin Guego, Exec. Secy. 4 E. 52nd St.  
FUR MERCHANTS ASSN., AMERICAN (1898) Alexander T. MacLeod, Exec. Dir., 363 Seventh St.



NEW YORK CITY - continued

GLASSINE AND GREASEPROOF MANUFACTURERS ASSN. (1933) Thomas J. Burke, Secy. 122 E 42nd St  
GLASSWARE ASSN., AMERICAN (1892) H.L. Dillingham, Bus. Mgr. 19 W. 44th St.

GRAIN ASSN., NORTH AMERICAN EXPORT (1920) C.J.S. Allan, Secy. 2 Broadway  
GREEN OLIVES, ASSN. OF AMERICAN IMPORTERS OF, DeWitt C. Reed, Exec. Secy. 105 Hudson St.

HANDBAG INDUSTRY, NATIONAL AUTHORITY FOR THE LADIES, Maurice S. Mosesson, Exec. Secy.  
347 Fifth Ave.

HARBOR CARRIERS OF THE PORT OF NEW YORK (marine trans.) (1934)  
Jos. J. Glatzmayer, Secy. 17 Battery Place

HOSIERY MANUFACTURERS, NATIONAL ASSN. OF (1905) Earl Constantine, Pres. 468 Fourth Ave.  
IMPORTERS, NATIONAL COUNCIL OF AMERICAN (1921) Harry S. Radcliffe, Exec. Secy.  
45 E. 17th St.

INDIA CHAMBER OF COMMERCE (1938) Hemendra K. Rakhit, Pres. 230 Fifth Ave.  
INDO-AMERICAN ASSN. OF COMMERCE, B.V. Mukerji, Secy. 225 Fifth Ave.,

INDUSTRIAL CONFERENCE BOARD, NATIONAL (1916) Virgin Jordan, Pres. 247 Park Ave.  
INDUSTRIAL COUNCIL, NATIONAL (sponsored by Nat. Assn. of Mfrs.) (1907)  
T.M. Brennan, Exec. Dir. 14 W. 49th St.

INSURANCE ASSN., AMERICAN FOREIGN (fire, marine, etc., cos. (1918)  
Ugo E. Guerrini, Gen. Mgr. 80 Maiden Lane  
INTERNATIONAL ASSN. OF SPORTS CLUBS, 17 E. 42nd St.,

INTERNATIONAL BUSINESS CONFERENCE (1944) Reynold Orcutt, Dir. 10 W. 49th St.  
IRON AND STEEL INSTITUTE, AMERICAN (steel mills, etc.) (1855)  
Walter S. Tower, Pres. 350 Fifth Ave.

KAPOC ASSN. (1933) S.R. van Gelderen, Secy. 17 John St.  
LACE AND EMBROIDERY ASSN. OF AMERICA (1909) Harry E. Radcliffe, Exec. Secy.  
45 E. 17th St. (1)

LEAGUE OF NATIONS ASSN. (1923) G.M. Eichelberger, Dir. 8 W. 40th St.,  
LINEN TRADE ASSN. (1934) Harry S. Radcliffe, Secy. 45 E. 17th St.

LINSEED, ASSN. OF N.Y. (1867) Thomas J. Hastings, Secy. 120 Liberty St.  
LUMBER MFRS. ASSN., NORTHEASTERN (1933) R.E. Broderick, Secy. 271 Madison Ave.,

MACHINERY METALS EXPORT CLUB, 330 W. 42nd St., F.J. Muller, Secy.  
MERCHANT MARINE INSTITUTE, AMERICAN (1905) R.J. Baker, Secy. 11 Broadway

MANAGEMENT ASSN., AMERICAN (production, office, personnel, etc.) (1923)  
Alvin E. Dodd, Pres. 330 W. 42nd St.

MANUFACTURERS, NATIONAL ASSN. OF (Nat. Industrial Council, of over 300 assns.  
is an affiliate) (1895) Noel Sargent, Secy. 14th W. 49th St.

MARITIME ASSN. OF THE PORT OF NEW YORK (steamship cos. having offices in N.Y.) (1873)  
E.R. Richardson, Secy. 80 Broad St.

MARITIME LAW ASSN. OF THE U.S. George Sprague, Secy. 117 Liberty St.  
c/o Crawford and Sprague

MERCHANT MARINE INSTITUTE, AMERICAN (was Am. S.S. Owners Assn.) (1905)  
R.J. Baker, Secy. 11 Broadway



NEW YORK CITY - continued

METAL LATH EXPORT ASSN., Hugh Gallaher, Asst. Secy. 205 E. 42nd St., (WEBB)  
METAL STATISTICS, AMERICAN BUREAU OF (non-ferrous) (1920) Walter R. Ingalls, Dir.  
33 Rector St.

MEXICAN CHAMBER OF COMMERCE (1921) G. Cordova, Secy 60 Wall St.  
MILK COMPANY, INC. GENERAL (1919) L.C. Gunther, Mg. Dir. 19 Rector St. (WEBB)

MOTION PICTURE PRODUCERS AND DISTRIBUTORS OF AMERICA (1916) Carl E. Milliken, Secy.  
28 W. 44th St.,  
MOTOR AND EQUIPMENT MANUFACTURERS ASSN. (1904) Albert H. Eichholz, Gen. Mgr.  
250 W. 57th St.

NATIONAL PEACE CONFERENCE, 8 W. 40th St., Jane Evans, Exec. Dir.  
NETHERLANDS CHAMBER OF COMMERCE, Philip J. Gomperts, Secy. 30 Rockefeller Plaza  
(H.J. Knotterus was Actg. Secy.)

NEW YORK BOARD OF TRADE, M.D. Griffith, Exec. V. Pres. 41 Park Row  
(J.M. Marrone, Secy. Latin American Section)  
NEWSPAPER PUBLISHERS ASSN., AMERICAN (1887) 370 Lexington Ave.,  
Cranston Williams, Gen. Mgr.

NORWEGIAN AMERICAN CHAMBER OF COMMERCE, George A. Rohde, Secy. 80 Broad St.  
OIL TRADES ASSN. OF NEW YORK (1916) Joseph C. Smith, Secy. 15 Moore St.

OLIVE OIL ASSN. OF AMERICA (1917) M. Charles Segui, Pres. 52 Stone St.  
PACIFIC RELATIONS; AMERICAN COUNCIL, Institute of (1925) Raymond Dennett, Exec. Secy.  
1 E. 54th St.

PACKAGING MACHINERY MANUFACTURERS INSTITUTE (1933) Helen L. Stratton, Secy.  
342 Madison Ave.,  
PAN AMERICAN SOCIETY (1912) John J. Glisham, Secy. 630 Fifth Ave.,

PAN AMERICAN WOMENS ASSN. (1930) Frances R. Grand, Pres. 45 W. 45th St.  
PAPER ASSN., KRAFT (1933) Darnell Every, Secy. 122 E. 42nd St.

PAPER AND BOARD AFFILIATES, SPECIALTY (1933) G.D. Cook, Secy. 122 E. 42nd St.  
PAPER INDUSTRY, IMPORT COMMITTEE OF THE AMERICAN, (1924) Warren B. Bullock, Mgr.  
122 E. 42nd St.

PAPER MANUFACTURERS ASSN., GROUNDWOOD (1933) E.O. Merchant, Secy. 122 E. 42nd St.  
PAPER MANUFACTURERS ASSN., SULPHITE (1933) Thomas J. Burke, Secy. 122 E. 42nd St.

PAPER AND PULP ASSN., AMERICAN (APPA) (1878) E.W. Tinker, Exec. Secy. 122 E. 42nd St.  
PEARL ASSOCIATES, INC. (1938) Albert O. Osterwald, Secy. 620 Fifth Ave.

~~PERUVIAN-AMERICAN ASSN. (1938) Wade H. Everhart, Secy. 111 Fulton St.~~  
~~PERUVIAN INFORMATION BUREAU, 21 West St.,~~

PETROLEUM INSTITUTE, AMERICAN (1919) W.R. Boyd, Pres. 50 W. 50th St.

PHARMACEUTICAL MANUFACTURERS ASSN., AMERICAN (drugs, etc.) (1917)  
C.W. Dunn, Gen. Counsel 608 Fifth Ave.



NEW YORK CITY - continued

- PHOSPHATE EXPORT ASSN. (1919) F.G. Noyes, Exec. Secy. 393 Seventh Ave. (WEBB)  
PIPE FITTINGS AND VALVE EXPORT ASSN. (1919) R.F. Gardner, Act. Secy. 347 Madison Ave. (WEBB)  
PORTUGAL, CASA de (office information Bureau of the Portuguese Government) (1940)  
Alvaro Freitas, Actg. Dir. 630 Fifth Ave.  
PORTUGUESE CHAMBER OF COMMERCE, AMERICAN (1941) David Freiburger, Secy. 67 Broad St.  
POTASH EXPORT ASSN. (1938) Fred N. Oliver, Secy. 110 E. 42nd St. (WEBB)  
PRECIOUS STONE DEALERS ASSN. (1930) Isidor Lassner, Secy. 10 W. 47th St.  
PRESS CLUB OF AMERICAN OVERSEAS (Note: The Club itself (which holds periodic dinners) does not want Government exports, etc. on foreign trade-- but its members are of special importance because many of them are nationally-known newspaper writers on foreign trade, current events and basic problems. Faith Waterman, Secy. c/o Lotus Club 110 W. 57th St.)  
PRINTING EQUIPMENT ASSN., NATIONAL (1933) James E. Bennet, Secy. 140 Nassau St.  
PROPELLER CLUB OF THE UNITED STATES (shipbuilders, shipowners, employees, etc.) (1927) Harold J. Harding, Secy. 16 Battery Place.  
PUBLISHERS REPRESENTATIVES, ASSN. OF INTERNATIONAL (1932)  
M.D. Bromberg, Secy. 19 W. 44th St.  
PULPWOOD ASSN., AMERICAN H.E. Brinckerhoff, Exec. Secy. 220 E. 42nd St. (1934)  
PURCHASING AGENTS, NATIONAL ASSN. OF (chiefly of mfg. cos.) (1916)  
George A. Renard, Exec. Secy. 11 Park Place  
RABBIT DEALERS ASSN., AMERICAN (1928) Bernard Atnepos, Actuary 363 Seventh Ave.  
ROCKEFELLER FOUNDATION (incl. Laura Spellman R. Fund; grants funds to Council of Foreign Relations, Foreign Policy Assn, Social Science Research Council, Etc.) (1913)  
Norma S. Thompson, Secy. 49 W. 49th St.  
RUBBER MANUFACTURERS ASSN. (1900) A.L. Viles, Pres. & Gen. Mgr. 444 Madison Ave.,  
RUBBER TRADE ASSN. OF NEW YORK (1914) B.G. Davy, Secy. 15 William St.  
RUG IMPORTERS ASSN., ORIENTAL (1928) Edward Raymond, Pres. 295 Fifth Ave.  
RUSSIAN CHAMBER OF COMMERCE, AMERICAN (1916) Louis E. Browne, Exec. Secy. 200 Fifth Av.  
SAFETY COUNCIL, INTER-AMERICAN (USA and Latin American firms) (1938)  
E.E. Moore, Secy. 2 Rector St.  
SHELLAC IMPORTERS ASSN., U.S. (1917) George E. Ashby, Secy. 155 John St.  
SHIPBUILDERS COUNCIL OF AMERICA (1921) H. Gerrish Smith, Pres. 21 West St.  
SILK GUILD, INTERNATIONAL (1933) R.F. Jenkins, V. Pres. 250 Fifth Ave.,  
SODA PULP EXPORT ASSN., AMERICAN, Eustis Paine, Chairman 230 Park Ave., (WEBB)  
SODA PULP MANUFACTURERS ASSN. (1933) R.I. Worrell, Secy. 230 Park Ave.  
SOFT FIBRE MANUFACTURERS INSTITUTE (1933) George F. Quimby, Sec. 9 Rockefeller Plaza  
SPANISH OFFICIAL CHAMBER OF COMMERCE, (1913) Joaquin Sunye, Secy.-Gen. 515 Madison Av.  
SPICE TRADE ASSN., AMERICAN (1907) N.W. Ericson, Secy. 82 Wall St.  
SPRING MANUFACTURERS EXPORT ASSN., AMERICAN (1923) C.R. Ould, Secy. 30 Church St. (WEBB)  
STRAW GOODS IMPORTERS ASSN. (1939) Louis M. Cohn, Exec. Dir. 15 W. 37th St.  
SULPHUR EXPORT CORPORATION (1922) C.A. Snider, Pres. 420 Lexington Ave. (WEBB)







ATLANTIC COAST STATES (contd.)

New York has been covered in preceding pages: among the especially active organizations in other cities in this area of exporters and/or importers in many industrial fields are:

- Export Club . . . . . Boston, Massachusetts
- Export Managers Club . . . . . Hartford, Connecticut
- Foreign Trade Club . . . . . New Haven, Connecticut
- Foreign Trade Council . . . . . Springfield, Mass.
- Foreign Trade Council . . . . . Pittsburgh, Pa.
- ~~Foreign Trade Club . . . . . New Haven, Connecticut~~
- Foreign Trade Club . . . . . Baltimore, Maryland
- Foreign Trade and Travel Club . . . . . Atlanta, Georgia
- Foreign Traders Association . . . . . Philadelphia, Pa.
- New England Export Club . . . . . Boston, Massachusetts
- Chamber of Commerce of the U.S. (and  
Intl. Ch. of Commerce, American Section) Washington, DC

CONNECTICUT

Bridgeport

EXPORT MANAGERS CLUB OF BRIDGEPORT, Harold W. Franch, Secy., C/o Bridgeport Mfg. Co.  
MANUFACTURERS ASSN., 211 State St., Alpheus Winter, Exec. V. Pres.

East Berlin

FISHING TACKLE MANUFACTURERS, ASSOCIATED, A. R. Benson, Pres., Box 212

Hartford

EXPORT MANAGERS CLUB OF HARTFORD, 436 Capitol Ave., W. Adam Johnson, Secy.  
MANUFACTURERS ASSN. OF CONNECTICUT, 436 Capitol Ave., C. L. Eyanson, Exec. Dir.  
(W. Adam Johnson)

New Haven

CHAMBER OF COMMERCE, 152 Temple St., E. J. MacEwan, Exec. V. Pres.  
(Foreign Trade Club of the C. of C., L. W. Walsh, Pres.)

New London

MARINE TERMINAL OPERATORS, ASSN. OF, ATLANTIC PORTS (1935), Waldo E. Clarke, Secy.  
(Warehouses, etc.) State Pier



ATLANTIC COAST STATES

CONNECTICUT

STAMFORD

LIFT TRUCK AND PORTABLE ELEVATOR MANUFACTURES, ASSN. OF Howar& R. Waterbury, Exec.  
Secy. 322 Main St., P.O. Box 295

Waterbury

CHAMBER OF COMMERCE, 7 Field St., Frank J. Green, Secy.

DELAWARE

Wilmington

CHAMBER OF COMMERCE, Mullin Bldg., Gerrish Gassaway, Secy.-Mgr. (Miss Margaret V. Donnelly)

GEORGIA

Atlanta

ATLANTA FOREIGN TRADE AND TRAVEL CLUB, <sup>10</sup>AMERICAN MILLS CO., 308 Ivy St., N.E.

George A. Mansour, Pres.

CHAMBER OF COMMERCE, Pryor St. & Auburn Ave., W.R. Ulrich, Exec. Secy.

COTTON ASSN., ATLANTIC (1907) J.M. Gloor, Secy. Kemper Insurance Bldg.

Columbus

CHAMBER OF COMMERCE, Ralston Hotel Walter P. Pike, Secy.

Savannah

CHAMBER OF COMMERCE, 137 Bull St., Leo F. Johnson, Actg. Mgr. (Joseph G. Stovall)

PHOSPHATE EXPORT ASSN., FLORIDA HARD ROCK (1918) J.M. Extrowich, Secy. (W E B B)

Savannah Bank & Trust Bldg.

MAINE

Portland

MAINE STATE CHAMBER OF COMMERCE, 465 Congress St., Constant Southworth, Secy.

MARYLAND

Baltimore

ASSOCIATION OF COMMERCE, 22 Light St., G.H. Ponder, Exec. V. Pres.

FOREIGN TRADE CLUB OF BALTIMORE, 22 Light St., W. Allen Rhode, Secy.

MASSACHUSETTS

Boston

CHAMBER OF COMMERCE, 80 Federal St., Melville D. Liming, Mngl Dir.

(Export Club of the Boston C. of G. (James H. Walsh) Secy.

COTTON MANUFACTURES, NATIONAL ASSN. OF (chiefly in Northeastern states) (1906)

Russell T. Fisher, Pres. 80 Federal St.,

LEATHER FIBRE CONFERENCE, NATIONAL (1927) Campbell Bosson, Secy. 30 State St.,

NEW ENGLAND EXPORT CLUB, INC., c/o American Foreign Credit Underwriters Corp. &

S. Walter Taber, Exec. Secy.

SHOE AND LEATHER ASSN., NEW ENGLAND (1869) Maxwell Field, Exec. Secy.

210 Lincoln St.,

WOODEN BOX ASSN., EASTERN (1933) C.D. Hudson, Pres. 80 Boylston St.,

WOOL MANUFACTURES, NATIONAL ASSN. OF (1864) Walter Humphreys, Secy. 80 Federal St.

WOOL TRADE ASSN., NATIONAL (wholesalers and processors of raw wool) (1933)

C. Willard Bigelow, Secy. 263 Summer St.,



ATLANTIC COAST STATES

MASSACHUSETTS - Continued

Boston - continued

WORLD AFFAIRS, INSTITUTE OF (1935) M.R. Callahan (Mrs.) Exec. Secy.  
2100 Federal Bldg.

Cambridge

MARKETING ASSN., AMERICAN (1930) R.M. Cunningham, Secy. (Mass. Inst. of Technology)

Chelsea

CHAMBER OF COMMERCE, H. Kaplan, Secy.

Lowell

CHAMBER OF COMMERCE, 44 Merrimack St., Andrew A. McCarthy, Mgr.

Springfield

CHAMBER OF COMMERCE, 134 Chestnut St., Harold D. Leslie, Gen. Secy.  
SPRINGFIELD FOREIGN TRADE COUNCIL, 134 Chestnut St., James Y. Scott, Chrm.

Worcester

CHAMBER OF COMMERCE, 32 Franklin St., Roscoe H. Goddard, Gen. Secy.  
~~Foreign Trade Council of C. of C.~~

NEW JERSEY

Camden

CAMDEN COUNTY CHAMBER OF COMMERCE, Daniel E. Weigle, Secy.

Newark

CHAMBER OF COMMERCE OF THE CITY OF NEWARK, E.W. Wollmath, Exec. V. Pres.  
Foreign Trade Council, C. of C. of — (Kenneth S. Garberry) Secy.

Trenton

CHAMBER OF COMMERCE, 51 W. State St., W.O. Lochner, Secy.

Union City

CHAMBER OF COMMERCE OF NORTHERN HUDSON COUNTY, G.C. Watson, Exec. V. Pres.  
507 23rd St.,

NEW YORK

Binghamton

CHAMBER OF COMMERCE, 66 Chenango St., C.N. Sherman, Actg. Mgr.

Brooklyn

CHAMBER OF COMMERCE, 26 Court St., Howard E. Galvin, Exec. V. Pres. (Wm. Graf)  
GUM IMPORTERS ASSN., AMERICAN (1927) John M. Young, Secy. 360 Furman St.,  
PENCIL INDUSTRY EXPORT ASSN., E. Heavey, Secy., 37 Greenpoint Ave. (WESB)

Buffalo

CHAMBER OF COMMERCE, 238 Main St., Ralph M. Andrews, Exec. V. Pres. (A.P. Gerstner)  
BUFFALO FOREIGN TRADE ASSN., Chamber of Commerce Bldg., A.P. Gerstner, Secy.

Lockport

LOCKPORT BOARD OF COMMERCE, (Mrs. L.D. Guthbert, Office Secy.)

For New York City, see p. 15

Norwich

CHAMBER OF COMMERCE OF NORWICH, Mrs. Charlotte Ford, Secy. (C.E. Schrier)



ATLANTIC COAST STATES

NEW YORK - continued

Rochester

CHAMBER OF COMMERCE, 55 St. Paul St., Milton E. Loomis, Exec. V. Pres.  
Foreign Trade Round Table, R.C. of C. (A.P. Moody) Secy.  
APPLE ASSN., INTERNATIONAL = R. G. PHILLIPS, SECY., Mercantile Bldg.

Syracuse

CHAMBER OF COMMERCE, 351 S. Warren St., Frederick E. Norton, Secy. J.V. McMahon  
FOREIGN TRADE CLUB OF SYRACUSE c/o Easy Washing Machine Corp. S.H. Lewis, Secy.

NORTH CAROLINA

Charlotte

CHAMBER OF COMMERCE, 123 W. Fourth St., C.O. Kuester, Exec. V. Pres.  
COTTON MANUFACTURES ASSN., AMERICAN (chiefly southern states) (1897)  
W.M. McLaurine, Secy. 1206 First Nat. Bank Bldg.

Greensboro

CHAMBER OF COMMERCE, Harry E. Barlow, Mng. Secy.

Raleigh

CHAMBER OF COMMERCE, 17 W. Davie St., Lester Rose, Secy.

PENNSYLVANIA

Chambersburg

CHAMBER OF COMMERCE, J.G. Eppinger, Secy.

Erie

CHAMBER OF COMMERCE, ERIE James K. Shields, Secy.  
~~MACHINISTS VISE ASSN. (1933) E.L. Billing, Secy. c/o Holland Mfg. Co.~~

Franklin

CHAMBER OF COMMERCE, Wm. H. Barbour, Secy.

Harrisburg

CHAMBER OF COMMERCE, Robert W. Crist, Secy. (Frazier W. Rodman)  
HOTEL ASSN., INTER-AMERICAN (1940) Franklin Moore, Pres. Penn-Harris Hotel

Oil City

CRUDE OIL ASSN., PENNSYLVANIA GRADE (1923) W.C. Wenzel, Exec. Mgr.  
501 Oil City Nat. Bank Bldg.

Philadelphia

AUTOMOBILE TOURING ALLIANCE, American J. Maxwell Smith, Secy. 261 N. Broad St.,  
CHAMBER OF COMMERCE AND BOARD OF TRADE, George W. Elliott, Gen. Secy.  
(S.H. Williams)  
FOREIGN TRADERS ASSN. OF PHILADELPHIA, 208 Logan Hall, 36th & Woodland Ave.  
Roland L. Kramer, Secy.  
PAPER ASSN. OF AMERICA, NATIONAL CREPE (1933) George J. Lincoln, Secy.  
1532 Lincoln-Liberty Bldg.,



ATLANTIC COAST STATES

PENNSYLVANIA - continued

Pittsburgh

CHAMBER OF COMMERCE OF PITTSBURGH, James H. Greene, Exec. V. Pres.  
Foreign Trade Council of C of C Donald J. Howard, Secy.

Reading

CHAMBER OF COMMERCE, 126 S. Fifth St., R.A. Jacobson, Secy.-Mgr.

RHODE ISLAND

Providence

CHAMBER OF COMMERCE, 162 Westminster St., Paul R. Ladd, Gen. Mgr.

Foreign Trade Club of the C of C E.C. Mouthwick, Secy.

SCREW ASSN. OF THE U.S., EXPORT (1926) S. Foster Hunt, Secy. 23 Acorn St., (WEBA)

S.

SOUTH CAROLINA

Charleston

CHAMBER OF COMMERCE, 50 Broad St., Paul W. Conant, Secy.

CHARLESTON FOREIGN TRADE CLUB, J.A. Von Dohlen, Pres.

VIRGINIA

Norfolk

ASSOCIATION OF COMMERCE, 107 W. Main St., W.S. Harney, Mgr.-Secy.

HAMPTON ROADS MARITIME EXCHANGE, 406 E. Plume St., H.M. Thompson, Exec. Mgr.

Richmond

RICHMOND CHAMBER OF COMMERCE, State Planters Bank Bldg., H.C.V. Wade, Actg. Exec. Secy.

VIRGINIA STATE CHAMBER OF COMMERCE, Verbon E. Kemp, Exec. Secy. (R.F. Nelson)

WASHINGTON, D.C.

AERONAUTICAL CHAMBER OF COMMERCE (1921) (mfrs. of airplanes & parts)

Shoreman Bldg., Harrie<sup>th</sup> Brand, Secy.

AIR TRANSPORT ASSN. OF AMERICA (commercial airline cos.) (1936)

Edgar S. Gorrell, Pres. 1515 Mass. Ave.,

ALCOHOLIC BEVERAGE IMPORTERS, NATIONAL ASSN. OF (1935) Harry L. Lourie, Exec.V. Pres.

700 Nat. Press Bldg.,

AMERICAN PEACE SOCIETY, 734 Jackson Place, Pittman Potter, Secy.

BAR ASSN., INTER-AMERICAN (1940) Wm. R. Vallence, Secy.-Gen. Southern Bldg.,

BROOKINGS INSTITUTION (1916) Harold G. Moulton, Pres. 722 Jackson Place

BUREAU OF RAW MATERIALS FOR AMERICAN ~~(1921)~~ VEGETABLE OILS AND FATS

John B. Gordon, Secy. 1251 Nat. Press Bldg.

CANNERS ASSN., NATIONAL (1907) Frank E. Gorrell, Secy. 1739 H St.

CARNEGIE ENDOWMENT FOR INTERNATIONAL PEACE (1910) 700 Jackson Place

G.A. Finch, Secy.

CHAMBER OF COMMERCE, INTERNATIONAL (AMERICAN SECTION) (1920) E.L. Bacher Mgr.  
1615 H St.

CHAMBER OF COMMERCE OF THE U.S. (1912) Ralph Bradford, Gen. Mgr. 1615 H St. N.W.

~~SUGAR PLANTERS ASSN., HAWAIIAN, Ernest W. Greene, Pres.~~

- continued -

~~731 Investment Bldg.~~

~~SUGAR PRODUCERS ASSN., PUERTO RICAN, Dudley Smith, Dir. 732 Shoreham Bldg.~~

~~SUGAR ASSN., PHILIPPINE, U. S. Zafra, Secy., 1617 Mass Ave., N. W.~~



ATLANTIC COAST STATES

WASHINGTON, D.C. - continued

CHEMICAL SOCIETY, AMERICAN (technical) (1876) Charles L. Parsons, Sec. 1155-<sup>16</sup>10th St.  
CHEMISTS ASSN. OF THE UNITED STATES, MANUFACTURING (cos.; the basic trade assn. of  
the chemical industry) (1872) W.N. Watson, Secy. 608 Woodward Bldg.,  
COAL EXPORTERS ASSN OF THE U.S. (1928) Anna C. Van Sickler, Secy. 814 Southern Bldg..

COCOA AND CHOCOLATE MANUFACTURERS OF THE U.S., ASSN. OF, A.M. Ferry, Secy.  
1427 Eye St.

CONTRACTORS OF AMERICA, ASSOCIATED GENERAL (1919) H.E. Foreman, Mng. Dir.  
Munsey Bldg.

CROWN MANUFACTURERS ASSN. OF AMERICA (bottle closures) (1925) Louis B. Montfort,  
Gen. Counsel, 218 Munsey Bldg.

DRUG MANUFACTURERS ASSN., AMERICAN (1912) Carson P. Frailey, Exec. V. Pres.  
1426 G St.,

EDUCATION, AMERICAN COUNCIL OF, George F. Zook, Pres. 744 Jackson Place  
EDUCATION ASSN., NATIONAL (teachers, etc.) Willard E. Givens, Exec. Secy.  
1201 16th St.

FARMERS UNION, NATIONAL, James G. Patton, Pres., Munsey Bldg.

FERTILIZER ASSN., NATIONAL (1894) Charles J. Brand, Exec. Secy.  
616 Investment Bldg.

FLOUR MILLERS EXPORT ASSN., Wm. T. McArthur, Gen. Mgr. 859 National Press Bldg., (W2BB)

GEOGRAPHIC SOCIETY, NATIONAL ( promotion of geographic research and knowledge) (1888)  
George W. Hutchison, Secy. 16th St. and M St.

GRANGE OF THE PATRONS OF HUSBANDRY, NATIONAL (1867) 1343 H St. Harry A. Caton, Secy.

HIGHWAY EDUCATION BOARD (1920) Stephen James, Dir., Pan American Bldg.

INDUSTRIAL ORGANIZATIONS, CONGRESS OF ("C.I.O."; a fedn. of labor unions) (1935)  
Philip Murray, Pres. 718 Jackson Place

INSTITUTE OF WORLD ECONOMICS, Lewis L. Lorwin, Chrm., 3000 39th St.

INTER-AMERICAN BIBLIOGRAPHIC AND LIBRARY ASSN. , Library of Congress

LABOR, AMERICAN FEDERATION OF (a fedn. of labor unions) (1881)

William Green, Pres. 901 Massachusetts Ave.,

LAW, AMERICAN INSTITUTE OF INTERNATIONAL (1916) Ricardo J. Alfaro, Secy. Gen.  
700 Jackson Place

LAW, AMERICAN SOCIETY OF INTERNATIONAL (1906) G.A. Finch, Secy. 700 Jackson Place

LUMBER MANUFACTURERS ASSN., NATIONAL (1902) Wilson Compton, Mgr., 1319 - 18th St.

MINING CONGRESS, AMERICAN (mining cos., etc.) (1897) 309 Munsey Bldg.

Julian D. Conover, Secy.

NATIONAL AIRCRAFT WAR PRODUCTION COUNCIL, Frank F. Russell, Gen. Mgr., 1317 F St.

NATIONAL COUNCIL FOR THE PREVENTION OF WAR, ~~532 17th St.~~ F. J. Libby, Exec. Secy.  
1013 18th St.

NATIONAL FEDN. OF AMERICAN SHIPPING (1944) A.E. Roth, Pres. 1341 Connecticut Ave.,

PAN AMERICAN FOUNDATION (1938) Ricard<sup>o</sup>J. Alfaro, Dir., George Washington University

PAN AMERICAN INSTITUTE (1937) Richard Look, Secy. 3034 P St.,

PAN AMERICAN UNION (1890) L.S. ROWE, Dir. General, 17th and Constitution Ave.

PAN AMERICAN UNION [official international orgn.] (1890) L.S. Rowe, Dir. General  
17th and Constitution Ave.,

PETROLEUM ASSN., NATIONAL (refiners of Pa. grade oils) (1902)

Fayette B. Dow, Counsel, Munsey Bldg.

PERMANENT COUNCIL OF AMERICAN ASSNS, OF COMMERCE & PRODUCTION (American Section)  
Edward Bacher, Secy., 1615 H St., NW



ATLANTIC COAST STATES (Contd.)

WASHINGTON, D.C. - (contd.)

PUBLIC AFFAIRS, AMERICAN COUNCIL ON, M.B. Schnapper, Exec. Secy., 2153 Florida Ave.  
PUERTO RICAN TRADE COUNCIL (promotion agency, govt. & business; 1937)

Everett B. Wilson, Dir., 728 Shoreham Bldg.

RADIO MANUFACTURERS ASSN. (1924) Bond Geddes, Exec. V.Pres., 1317 F St.

RAILROADS, ASSN. OF AMERICAN (1891) J.J. Pölley, Pres., Transportation Bldg.

RETAIL FEDERATION, AMERICAN (50-75 dept. store cos.; also assns. of retailers)

W. Markov, Pres., 1627 K St. (1935)

SHOOK EXPORT ASSN., AMERICAN BOX, C.D. Hudson, Mgr., Barr Bldg.

SPONGE INSTITUTE (1933) Lewis Radcliffe, Exec. Secy., 5600 32nd St.

STATISTICAL INSTITUTE, INTER-AMERICAN (Temporary Organizing Committee of the  
International Statistical Institute) The Hague, Holland (1940)

Halbert L. Dunn, Secy. Gen., Census Bldg.

STATIONERS ASSN., NATIONAL (1904) Charles P. Garvin, Gen. Mgr., 740 Investment  
Bldg.

TRADE ASSN. EXECUTIVES, AMERICAN (1920) Ruth I. Mulroy, Exec. Secy., 1427 Eye St.

SUGAR PLANTERS ASSN., HAWAIIAN, Ernest W. Greene, Pres., 731 Investment Bldg.

SUGAR PRODUCERS ASSN., PUERTO RICAN, Dudley Smith, Dir., 732 Shoreham Bldg.

SUGAR ASSN., PHILIPPINE, ~~Harold Zafra~~ U.A. Zafra, Secy., 1617 Mass. Ave.

TYPEWRITER MANUFACTURERS EXPORT ASSN., Eric T. King, Secy., 1611 44th St.

UNIVERSITY WOMEN, AMERICAN ASSN. OF (research in adult education, economic  
problems of women, etc.; 1882), Kathryn McHale, Gen. Dir., 1634 Eye St.

WOMEN'S INTERNATIONAL LEAGUE FOR PEACE AND FREEDOM, 1734 F St.,

Dorothy Detzer, Nat. Secy.

WOODEN BOX ASSN., NATIONAL (1900) C.D. Hudson, Mgr., 308 Barr Bldg.

WEST VIRGINIA

Clarksburg

CHAMBER OF COMMERCE, Mrs. Grace M. Cantrall, Secy.

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THE 70 ORGANIZATIONS  
IN THE "CENTRAL STATES"

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CENTRAL STATES

Among the many very active organizations in this area of exporters and importers in many industrial fields are the:

Export Club -- Cleveland, Ohio  
Export Managers Club --- Chicago, Ill.  
Export Managers Club --- St. Louis, Mo.  
Foreign Trade Club --- Detroit, Mich.  
Northwest Foreign Trade Club- Minneapolis, Minn.

ARKANSAS

Fort Smith

CHAMBER OF COMMERCE, 613 Garrison St., Arthur D. Murphy, Secy.-Mgr.  
(Mrs. Aylean Shopfner)

COLORADO

Denver

CHAMBER OF COMMERCE, 1726 Champa St., G. E. Collisson, Mgr. (Mrs. Elizabeth Pettus)  
EXPORTERS CLUB, DENVER, Robert H. Reynolds, Secy. c/o Rocky Mountain Export Co.  
P.O. Box 1051  
SIGN ASSN., NATIONAL (1919) Orville J. Grisier, Secy., 729 Broadway

ILLINOIS

Aurora

CHAMBER OF COMMERCE, 17 Island Ave., Royal F. McClaskey, Secy.  
Foreign Trade Council of the -- Howard N. Yates, Secy.

Chicago

BANKERS ASSN. FOR FOREIGN TRADE (1921) F. B. Tedford, Secy., First Nat. Bank  
BILLARD AND BOWLING INSTITUTE OF AMERICA (1933) Sydney Laner, Secy.  
310 W. Randolph St.

CHAIN MANUFACTURERS INSTITUTE, MALLEABLE (1918) Mark L. Patterson, Exec. Secy.  
11 S. La Salle St.



CENTRAL STATES

ILLINOIS - continued

Chicago - continued

CHAMBER OF COMMERCE, U.S. JUNIOR (business men under 35) (1920)

Thomas R. Reid, Exec. V. Pres. LaSalle Hotel

CHICAGO ASSOCIATION OF COMMERCE, 1 N. La Salle St., Everett S. Lyon, Chief  
Exec. Officer

EDITORIAL ASSN. NATIONAL (publishers of non-metropolitan Newspapers)

Don Eck, Exec. Secy. 188 W. Randolph St.

CZECHOSLOVAK CHAMBER OF COMMERCE, AMERICAN, John F. Novak, Secy., 241 E. Illinois St.

EXPORT MANAGERS CLUB OF CHICAGO, INC., 1 N. La Salle St., V.D. Seaman, Exec. Secy.

FARM BUREAU FEDERATION, AMERICAN (farmers' assns.) (1919)

R.W. Blackburn, Secy. 58 E. Washington St.

FARM EQUIPMENT INSTITUTE (1894) Robert A. Jones, ~~an~~ Exec. Secy., 608 S. Dearborn St.

FOREIGN TRADE DIVISION, CHICAGO ASSN. OF CREDIT MEN, 2100 Merchandise Mart

George E. Stephens, Secy. (WFB)

INSULATION BOARD EXPORT ASSN., UNITED STATES, B.G. Dahlberg, Pres. 120 S. LaSalle St.

INTERNATIONAL COOPERATIVE ALLIANCE, c/o Cooperative League of the U.S. (consumer cooperative purchasing groups) (1916) E.R. Bowen, Secy. 608 S. Dearborn St.

ITALIAN CHAMBER OF COMMERCE, John Ugolini, Secy. 155 N. Clark St. Farm ch.

Kiwanis International (luncheon clubs of business men) (1915) O.E. Peterson, Secy.

520 N. Michigan Ave.

LIBRARY ASSN., AMERICAN (librarians) (1876) Carl H. Milam, Exec. Secy.

520 N. Michigan Ave.,

LIONS INTERNATIONAL (luncheon clubs of business men) (1917) Melvin Jones, Secy. Gen.

332 Michigan Ave.,

LITHUANIAN CHAMBER OF COMMERCE of Illinois, J.P. Varkala, Secy. 3241 S. Halsted St..

LIVE STOCK AND MEAT BOARD, NATIONAL (1923) R.C. Pollock, Gen. Mgr.

407 S. Dearborn St.,

MACHINERY AND ALLIED PRODUCTS INSTITUTE (1933) Wm. J. Kelly, Pres. 221 N. La Salle St.

MAHOGANY ASSN. (1922) George N. Lamb, Secy. 75 E. Wacker Drive

PARENTS AND TEACHERS, NATIONAL CONGRESS OF (1897) Wm. Kletzer, (Mrs.) Pres.

600 S. Michigan Blvd.

ROTARY INTERNATIONAL (luncheon clubs of business men) (1909)

Philip C. Lovejoy, Secy. 35 E. Wacker Drive

STANDARD PARTS ASSN., NATIONAL (1924) C.D. McKim, Exec. V. Pres. 8 S. Michigan Ave.

PROVISIONS EXPORT CO., AMERICAN (1919) Roger E. Chapman, Secy. 80 E. Jackson Blvd.

~~AMERICAN INSTITUTE OF~~

H. T. M. BERDMOTT

REFRIGERATION, AMERICAN INSTITUTE OF, (1909) Mrs. Helen Smith, Actg. Secy.

435 N. Waller Ave.,

STEEL BAR ASSN., RAIL (1911) W.H. Jacobs, Secy. 228 N. La Salle St.,

SURGICAL TRADE ASSN., AMERICAN (1902) Fred B. Hovey, Secy. 111 W. Washington St.,

TEXTILE BAG MANUFACTURERS ASSN. (1925) Howard R. Gill, Secy. 100 N. La Salle St.

V-BELT DRIVE ASSN., MULTIPLE (1933) Philip W. Upp, Exec. Secy., 140 S. Dearborn St.



CENTRAL STATES

ILLINOIS - continued

Chicago - continued

VENEER ASSN. (1933) Charles E. Close, Secy. 616 S. Michigan Ave.,

Evenston

ECONOMIC ASSN., AMERICAN (1885) James W. Bell, Secy. Northwestern University

Elgin

ELGIN ASSOCIATION OF COMMERCE, 164 Division St., Francis G. Spence, Exec. Secy.  
(B.H. Yarwood)

Peoria

ASSN. OF COMMERCE, Alliance Life Bldg. Peter J. Naughton, Exec. V. Pres.

Rockford

CHAMBER OF COMMERCE, Charles F. Brown, Secy. (Clarence S. Bather)

Elkhart

CHAMBER OF COMMERCE, P.O. Box 424 L.G. McIntire, Secy. (A.L. Taylor)

INDIANA

Evansville

CHAMBER OF COMMERCE, Third & Main Bldg. Arthur P. Eberlin, Secy. Mgr. (L. Lacroix)

Indianapolis

CHAMBER OF COMMERCE, Board of Trade Bldg., Wm. H. Book, Exec. V. Pres.  
(Mrs. Lillian Kreps)

WALNUT EXPORT SALES CO., R.E. Hollowell, Pres. 539 Postal Station Bldg., (W E R D)  
WORLD TRADE CLUB OF INDIANAPOLIS, Lawrence Helm, Pres. C/o Chamber of Commerce

Mishawaka

CHAMBER OF COMMERCE, 114 Lincoln Way West, F.M. Paul, Secy.-Mgr.

Muncie

CHAMBER OF COMMERCE, Lester C. Bush, Secy.-Mgr.

South Bend

ASSOCIATION OF COMMERCE, 107 N. Main St., E.L. Bach, Exec. Secy.

IOWA

Hudson

SOYBEAN ASSN., AMERICAN (1920) Geo. M. Strayer, Secy.

Keokuk

CHAMBER OF COMMERCE, John C. Fry, Secy.

KANSAS

Wichita

CHAMBER OF COMMERCE, Beacon Bldg., L.A. Wilson, Gen. Mgr.

MICHIGAN

Detroit

AUTOMOBILE MANUFACTURERS ASSN. (incl. buses, trucks, tractors, fire apparatus, etc.)  
(1900) Geo. W. Romney, General Mgr. New Center Bldg.,

BOARD OF COMMERCE, 320 W. Lafayette St., Harvey J. Campbell, Exec. V. Pres.  
(Allen Dean)



CENTRAL STATES

MICHIGAN - continued

Detroit - continued

FOREIGN TRADE CLUB OF DETROIT, 230 State St., E.H. Stein, Secy.  
INTER-AMERICAN CENTER, DETROIT, Harry M. Robbins, Exec. Secy., 120 Madison Ave.

Jackson

THE GREATER JACKSON ASSOCIATION, Ben H. Price, Exec. Secy.

MINNESOTA

Minneapolis

MINNEAPOLIS CIVIC AND COMMERCE ASSN., 609 Second Ave. S., Perry S. Williams  
Exec. V. Pres. & Secy.  
NORTHWEST FOREIGN TRADE CLUB, 200 Builders Exchange Alexis Caswell, Secy.  
PINE MANUFACTURERS ASSN., NORTHERN (1933) W.A. Ellinger, Secy. 4438 Wentworth Ave.,

MISSOURI

Kansas City

CHAMBER OF COMMERCE, Continental Hotel, George W. Catts, Exec. Mgr. (C.M. Woodard)

St. Louis

CHAMBER OF COMMERCE, 511 Locust St., George C. Smith, Pres. (A.S. Brueggemann)  
EXPORT MANAGERS CLUB OF ST. LOUIS, 911 Locust St., J.A. Roldan, Secy.  
FUR AND WOOL ASSN., RAW (wholesalers) (1914) Sydney M. Schiele, Pres.  
806 Spruce St.,  
INTER-AMERICAN CENTER OF ST. LOUIS, Bernard Greensfelder, Exec. Dir. 705 Olive St.

NEBRASKA

Omaha

CHAMBER OF COMMERCE, W O W Bldg., Frank P. Fogarty, Gen. Mgr.

NEVADA

Reno

~~AMERICAN PULP EXPORT CORPORATION, Julien R. Bauer, Asst. Secy. 206 N. Virginia St.,~~

OHIO

Akron

CHAMBER OF COMMERCE, 228 Ohio Bldg., Harry Bennett, Exec. Secy.  
Export Club of C of C (Miss Betty Mayer)  
RUBBER EXPORT ASSN. (1922) C.A. Horne, Secy. 1185 E. Market St. (WE133)  
TIRE AND RUBBER EXPORT CO., GOODYEAR (1922) W.D. Shilts, Secy. 1144 E. Market St. (WE133)

Cincinnati

CHAMBER OF COMMERCE, Fourth and Race Sts., Morris Edwards Exec. V. Pres.  
Foreign Trade Club of the -- (Emma Herier, Secy.)

Cleveland

CHAMBER OF COMMERCE, 400 Union Commerce Bldg., Walter I. Beam, Exec. Vice Pres.  
Export Club of C of C (Charles J. Thomas)  
EDUCATION ASSNS. WORLD FEDERATION OF (1923) H.L. Smith, Secy.-Mgr. 808 Public Sq. Bldg.  
FOUNDRY EQUIPMENT MANUFACTURERS ASSN. (1918) Arthur J. Tuscany, Exec. Secy.  
Standard Bldg.,  
MACHINE TOOL BUILDERS ASSN., NATIONAL (power-driven metal-working machines; MAPI)  
Tell Berna, Gen. Mgr. 10525 Carnegie Ave.,



CENTRAL STATES

OHIO

Columbus

CHAMBER OF COMMERCE, 30 E. Broad St., Delmar G. Starkey, Exec. Secy. (J.G. Young)  
FOREIGN TRADE CLUB OF THE OHIO STATE UNIVERSITY, c/o Prof. Eugene Van Gleeff

STATE CHAMBERS OF COMMERCE, ASSOCIATED (1924) Karl Dixon, Pres. Huntington Bank Bldg.

Dayton

CHAMBER OF COMMERCE, Biltmore Hotel, Paul W. Williams, Mng. Dir. (Maurice T. Otto)

~~Geneva~~

~~FISHING TACKLE MANUFACTURERS, ASSOCIATED (1926) J.K. Kinnear, Secy. Box 310~~

Springfield

CHAMBER OF COMMERCE, Burton Keim, Secy.-Mgr. (Guy L. Cory)

Toledo

CHAMBER OF COMMERCE, Commodore Perry Hotel, Stanley B. Grove, Exec. Mgr.

Urbana - MACHINISTS VISE ASSN., Robt. McConnell, Secy., c/o Desmond-Stephan Co.

OKLAHOMA

Oklahoma City

CHAMBER OF COMMERCE OF OKLAHOMA CITY, Stanley C. Draper, Mng. Dir.

Tulsa

CHAMBER OF COMMERCE, Russell S. Rhodes, Gen. Mgr.

PETROLEUM ASSN. OF AMERICA, INDEPENDENT (producers, refiners, distributors, etc.)  
(1929) C.E. Buchner, Exec. Mgr. 702 Thompson Bldg.

TENNESSEE

Chattanooga

CHATTANOOGA MANUFACTURERS ASSN., 815 Broad St., E.D. Wood, Exec. Secy.

Memphis

CHAMBER OF COMMERCE, Peabody Hotel - Clifford Penland, Exec. Secy. (O.F. Soderstrom)  
COTTON COOPERATIVE ASSN., AMERICAN (1930) W.G. Ammons, Mgr. Falls Bldg.,

COTTON SHIPPERS ASSN., AMERICAN (1924) R.C. Dickerson, Secy., 801 Cotton Exchange Bldg.  
COTTON SHIPPERS ASSN., SOUTHERN (1916) Sam G. Loring, Gen. Mgr. 801 Cotton Exch. Bldg.

COTTONSEED PRODUCTS ASSN., NATIONAL (oils, meals, etc.) (1897) 731 Sterick Bldg.  
HARDWOOD PRODUCERS, IN SOUTHERN (1935) E.R. Linn, Secy.-Mgr. 805 Sterick Bldg.,

LUMBER EXPORTERS ASSN., NATIONAL (1900) Douglas F. Heuer, Secy. 2705 Sterick Bldg..  
OAK FLOORING MANUFACTURERS ASSN., NATIONAL (1909) H.H. Willins, Secy.  
830 Dermon Bldg.,

WISCONSIN

Madison

FOREIGN TRADE CLUB, University of Wisconsin

Milwaukee

MILWAUKEE ASSOCIATION OF COMMERCE, 611 N. Bdway. Harry J. Bell, Exec. Dir.

MILWAUKEE EXPORTERS CLUB, C/o Harnischfeger Corp. V. P. Hoban, Secy.

Oshkosh - HARDWOOD MFRS. ASSN., NORTHERN HEMLOCK & (1903) ERA Bldg., O. T. Swan, Exec. Secy. & Mgr.



THE 30 ORGANIZATIONS  
IN THE "GULF COAST" STATES"

---

Among the many very active organizations in this area of exporters and importers in many industrial fields are the:

Export Managers Club --

New Orleans, La.

And the Foreign Trade Departments of  
Chambers of Commerce in such other larger cities as-

Birmingham and Mobile, Ala.

Jacksonville, Miami and

Tampa, Fla.

Dallas, Houston, etc., Texas



Anniston

GULF COAST STATES

CHAMBER OF COMMERCE, C. F. Varn, Secy.-Mgr.

ALABAMA - continued

Birmingham

CHAMBER OF COMMERCE, 1829 First Ave., N. L.E. Foster, Gen. Mgr.

Mobile

CHAMBER OF COMMERCE, Robert D. Hays, Gen. Mgr.

FLORIDA

Jacksonville

CHAMBER OF COMMERCE, 227 W. Forsyth St., W.S. Johnson, Gen. Mgr.

Miami

CHAMBER OF COMMERCE, 35 N.W. Second St., J. Kennard Johnson, Gen. Mgr.

PAN AMERICAN LEAGUE (to improve arts, crafts, education etc., understanding between the women of the two continents) Clark Sterns, (Mrs.) Pres.  
3555 Ponciana Ave.,

Pensacola

CHAMBER OF COMMERCE, 37 E. Garden St., Will J. Davis, Exec. Secy.

Tampa

CHAMBER OF COMMERCE, E. Lafayette & Morgan Sts., G.D. Curtis, Secy.

CITRUS EXCHANGE, FLORIDA, P.O. Box 2349, Counts Johnson, Secy.

LOUISIANA

Lake Charles

LAKE CHARLES ASSOCIATION OF COMMERCE, Rupert F. Cisco, Gen. Mgr. (O.G. Richard)

New Orleans

ASSOCIATION OF COMMERCE, 315 Camp St., George E. Schneider, Gen. Mgr.

(A.E. Pradillo)

COFFEE ASSN. OF NEW ORLEANS, GREEN (1920) Jeanne E. Hote, Secy. Board of Trade Bldg.

EXPORT MANAGERS CLUB OF NEW ORLEANS c/o Veries Baking Co., F.J. Dwyer, Secy.

HARDWOOD EXPORTERS, ~~MISSISSIPPI~~ AMERICAN (1930) A.E. Hegewisch, Secy. 901 Carondelet Bldg.,

(WEBB)

PINE ASSN., SOUTHERN (1914) H.C. Berckes, Secy. Mgr. Canal Bldg.,

PORT AUTHORITIES, AMERICAN ASSN. OF (port officials, shipping coe., etc.) (1911)

Tiley S. McChesney, Secy. 2223 Short St.,

RICE EXPORT ASSN. (1927) W.M. Reid, Chrm. 1100 Queen and Crescent Bldg., (W.F.13B)

RICE MILLERS ASSN. (1898) W.M. Reid, Exec. V. Pres. 1100 Queen & Crescent Bldg.,

Shreveport

BOX AND CRATE ASSN., SOUTHERN (1938) ~~W.E. Cornell~~ R.P. WISSING TREAS. Secy.-Mgr. 313 City Bank Bldg.,

TEXAS

Beaumont

CHAMBER OF COMMERCE, Clarence DeBusk, Gen. Mgr.

Brownsville

CHAMBER OF COMMERCE, O.M. Longnecker, Secy.

DALLAS

CHAMBER OF COMMERCE, 1101 Commerce St., J. Ben Critz, V. Pres. & Gen. Mgr.

(Miss Olga Gardenas)

DALLAS AND NORTH TEXAS FOREIGN TRADE ASSN., Chamber of Commerce, Dallas

Olga Gardenas, Mgr.



GULF COAST STATES (Contd.)

TEXAS

El Paso

CHAMBER OF COMMERCE, 310 San Francisco St., Chris F. Fox, Exec. V. Pres.

Fort Worth

CHAMBER OF COMMERCE, William Holden, Exec. V. Pres. (Harold S. Foster)

Galveston

CHAMBER OF COMMERCE, 2209 Market St., R. S. Holliday, Gen. Mgr.  
TRANSPORTATION AND FOREIGN TRADE CLUB OF GALVESTON, J. W. Stechmann, Secy.-Treas.

Houston

CHAMBER OF COMMERCE, 101 Cotton Exchange Bldg., W. H. Blanton, V. Pres. & Gen. Mgr.  
(T. L. Evans)  
FOREIGN TRADE ASSOCIATION, HOUSTON, 101 Cotton Exchange Bldg., T. L. Evans, Secy.  
RICE EXPORT ASSN., TEXAS, R. L. Williams, Secy., 407 Jensen Drive

Laredo

CHAMBER OF COMMERCE, Richard Furman, Mgr.

Port Arthur

CHAMBER OF COMMERCE, R. B. Blanton, Mgr. (R. E. McInnis)

San Antonio

CHAMBER OF COMMERCE, INC., H. M. Van Auken, V. Pres. & Gen. Mgr. (Howell W. Jones)

Wichita Falls

CHAMBER OF COMMERCE, Richard W. Knight, Mgr.



THE 60 ORGANIZATIONS  
IN THE "PACIFIC COAST" STATES

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Among the many very active organizations in this area of exporters and importers in many industrial fields are the:

Export Managers Assn. ---	<u>San Francisco, Calif.</u>
Foreign Trade Assn. ---	<u>San Francisco, Calif.</u>
Foreign Trade Assn. of Southern Calif. --	<u>Los Angeles, Calif.</u>
Foreign Trade Club, Col. River ---	<u>Portland, Ore.</u>
Foreign Trade Dept. (Chamber of Commerce) --	<u>Seattle, Wash.</u>
Foreign Trade Dept. (Chamber of Commerce) --	<u>Tacoma, Wash.</u>



PACIFIC COAST STATES

CALIFORNIA

Long Beach

Chamber of Commerce, 200 E. Ocean Blvd., L.P. Wilder, Secy.

Los Angeles

ALKALI EXPORT ASSN., CALIFORNIA George D. Dub, Pres. 523 W. Sixth St., (WEBB)

CHAMBER OF COMMERCE, 1151 S. Broadway, Leonard E. Read, Gen. Mgr.

Port Authorities, Pacific Coast Assn. of- MG Rouse, Secy., (1891 City Hall Room)

COTTON ASSN., CALIFORNIA-ARIZONA (1923) W.C. Holland, Secy.

Cotton Exchange Bldg.,

FOREIGN TRADE ASSN. OF SOUTHERN CALIFORNIA 437 S. Hill St.,

George Spillenaar, Exec. Secy.

FRUIT GROWERS EXCHANGE, CALIFORNIA (1893) Charles G. Teague, Pres.

707 W. Fifth Ave.,

MAHOGANY MANUFACTURES IMPORT ASSN., PHILIPPINE (1933)

G.P. Purchase, Asst. Secy. 111 W. Seventh St. 1

PAN AMERICAN FELLOWSHIP Cecil B. DeMille, Chrm. Albert S. Brown, Mng. Dir.

412 W. Sixth St.,

REFINERS ASSN. OF CALIFORNIA, INDEPENDENT (1936) Donald B. O'Neill, Gen. Mgr.

557 Subway Terminal Bldg.

STEEL FABRICATORS ASSN., PACIFIC COAST (1935) T.A. Loretz, Gen. Mgr.

306 Board of Trade Bldg.,

WALNUT GROWERS ASSN., CALIFORNIA, H. C. Sharp, Pres., 1745 E. Seventh St.

Oakland

CHAMBER OF COMMERCE, 417-14th St., Harold D. Weber, Gen. Mgr.

OAKLAND FOREIGN TRADE & HARBOR CLUB Financial Center Bldg., J.W. Day, Secy.

Pittsburg

CHAMBER OF COMMERCE Julius Jorgensen, Secy.-Mgr.

Sacramento - ALMOND GROWERS EXCHANGE, Calif., DR. Bailey, Secy., P.O. Box 1768

San Diego

CHAMBER OF COMMERCE, 499 W. Broadway D.W. Campbell, Gen. Mgr. (Shelby Wiggins)

San Francisco

CHAMBER OF COMMERCE, 333 Pine St., Louis B. Lundborg, Gen. Mgr.

(Foreign Trade Assn. of the C.C. (William L. Montgomery) Mgr.)

CALIFORNIA STATE CHAMBER OF COMMERCE, 350 Bush St., James Mussatti, Gen. Mgr.

CHINESE CHAMBER OF COMMERCE (1910) G.S. Lowe, Exec. Secy.

730 Sacramento St.,

COFFEE ASSN., PACIFIC COAST (1932) Janis Mark, Secy. 214 Front St.,

EXPORT MANAGERS ASSN. OF SAN FRANCISCO 79 New Montgomery St., C.T. Jones, Scy.

FIBREBOARD CASE ASSN., EXPORT (1931) H.L. Stilwell, Mgr. Dir. 710 Russ Bldg.,

FRUIT EXPORT ASSN., (DRIED) CALIFORNIA (1925) H.G. Dunlap, Secy. 1 Drumm St., (WEBB)

FRUIT EXPORT ASSN., PACIFIC FRESH (1937) Wm. L. Montgomery, Secy. (WEBB)

333 Pine St.,

JUNIOR FOREIGN TRADE ASSN. OF SAN FRANCISCO C/O

333 Pine St., J.R. Fernandez, Secy.

HOLLAND-AMERICAN CHAMBER OF COMMERCE H.W. Page, Actg. Treas.

465 California St.,

LUMBER ASSN., MASCO Harry Aced. Secy. 216 Pine St., (WEBB)

LUMBER ASSN., WESCO W.E. Rodger, Secy. 2 Pine St., (WEBB)

OIL SEED PRODUCTS, NATIONAL INSTITUTE OF (1937)

J.L. Dirickx, Secy. 149 California St.,

PINEAPPLE PRODUCERS COOPERATIVE ASSN., Elvon Musick, Pres. 215 Market St.

continued



PACIFIC COAST STATES

CALIFORNIA - continued

San Francisco - continued

- PRUNE EXPORT ASSN., CALIFORNIA (1936) H.C. Dunlap, Secy. 1 Drumm St., (WEBB)
- RAISIN EXPORT ASSN., CALIFORNIA (1941) H.C. Dunlap, Secy. 1 Drumm St., (WEBB)
- REDWOOD EXPORT COMPANY (1912) Kathryn Hartman, Secy. 405 Montgomery St., (WEBB)
- SPICE GRINDERS ASSN., PACIFIC COAST (1933) Ralph J.A. Stern, Secy. 305 Clay St.,
- STEAMSHIP ASSN., PACIFIC AMERICAN (1919) J.P. Williams, Secy. 400 Sansome St.,
- STEAMSHIP ASSN., PACIFIC FOREIGN TRADE (1933) W.M. Minor, Secy. 400 Sansome St.,
- WINE INSTITUTE (1932) H.A. Caddow, Secy.-Mgr. 85 Second St., DAVID H. OLIVER, MGR
- Calif.* SARDINE PRODUCTS INSTITUTE (1933) ~~H.J. Anderson, Mgr. 115 California St.,~~
- WINE & BRANDY EXPORT ASSN. of CALIFORNIA H.W. Caddow, Secy. 85 Second St., (WEBB)

San Jose - PRUNE & APRICOT GROWERS ASSN., Calif. ~~AWM~~ Tarp, Secy., Market & San Antonio Sts.

Terminal Island, Calif.

CALIFORNIA FISH CANNERS ASSN. (1932) Charles A. Winkler, Secy. 501 Seaside Ave.,

OREGON

Portland

- CHAMBER OF COMMERCE, 824 S.W. Fifth St., Arthur J. Farmer, Gen. Mgr. (Phil Thurmond)
- COLOMBIA RIVER FOREIGN TRADE CLUB (1944) c/o A. M. Scott, Pillsbury Flour Mills Co.
- MILLERS ASSN., NORTH PACIFIC (1918) R.D. Lytle, Secy. 309 Lewis Bldg.,
- PINE ASSN., WESTERN (1906) S.V. Fullaway, Secy.-Mgr. 510 Yeon Bldg.
- ~~MILK PROCESSORS ASSN., WESTERN (1918) O.K. Kelly, Secy. 109 Lewis Bldg.,~~

WASHINGTON

Bellingham

CHAMBER OF COMMERCE G.W. Cannon, Secy.-Mgr.

Longview

CHAMBER OF COMMERCE W.H. Rappuhn, Mgr.

Seattle

- ~~CHAMBER OF COMMERCE, 1000 First St., Seattle, Wash.,~~
- CHAMBER OF COMMERCE Christy Thomas, V. Pres. & Gen. Mgr.
- DOUGLAS FIR EXPORT CO (1916) L.E. Force, Pres., 530 Henry Bldg., (WEBB)
- PACIFIC NORTHWEST TRADE ASSN., FL McGovern, 215 Columbia St.

Spokane

WASHINGTON STATE WORLD COMMERCE COMMISSION, JP Herber, Chrm., 1411 Fourth Ave.  
CHAMBER OF COMMERCE, 1020 Riverside James A. Ford., Mng. Secy.

Tacoma

CHAMBER OF COMMERCE, Tacoma Bldg., T.A. Stevenson, Mgr. (Miss Frances Anderson)  
FOREST INDUSTRIES, PACIFIC (1935) H.K. Relf, Mgr. Washington Bldg., (WEBB)

Wenatchee

CHAMBER OF COMMERCE G. Hunter Martin, Mng. Secy.

Yakima

CHAMBER OF COMMERCE George G. Baer, Mgr.  
APPLE EXPORT ASSN., WASHINGTON EVAPORATED Ira D. Cardiff, Pres. 709 N. First Ave.,

(WEBB)